Let’s take a wild guess what we* want, OK?

- More attractive, well paid, workplaces
- Strong, export-oriented companies
- More tax revenue
- Attract / retain talent
- Happy citizens
- Clean & cozy living environment
- Economic growth

* We = regions, policies, authorities, strategies, development plans... etc.
TARTU SCIENCE PARK

We focus on furthering innovation and knowledge intensive entrepreneurship in the South-Estonian region.
Tartu Science Park in nutshell:
✓ 13 000 m² of space, ca 25% lab space
✓ 80 tenant companies, ca 25MEUR turnover
✓ 12 incubatees

Focus areas:
✓ Space *(European Space Agency Business Incubator)*
✓ Deep-tech *(S2B programme with University of Tartu)*
✓ Gaming *(Incubation + export projects)*
Situation in Tartu on Triple / Quadruple / Quintuple Helix model

1. Strong academic community ✓
2. Adequate industry ✓
3. Cooperative city government ✓
4. sTARTUp minded citizens +/-
5. Environmental consciousness +/-

Sixth “bonus element”, support organizations ✓
About Bubbles & common goals, vol 2

ESA BIC Estonia Key
Performance Indicators 2019

Incubatees: 11
ESA BIC funding: 250 000€
Raised by companies: 1.2M€
FTE to date: 41
Labor Tax paid: 204 312€
Turnover: 1 106 340€
Government, Academia and Industry walk to the bar and order three beers.

Bartender asks: Hey guys, what do you think, are current policies good for our businesses?

Government says: ...
Academia says: ...
Industry says: ...
My one takeaway message for You

Post-COVID era has provided unique opportunity to initiate meaningful dialogue with SMEs.

Let us, policy makers and business support organizations, go through the entrepreneurial discovery process and implement instruments which are designed to meet the needs of SMEs.
THANK YOU!

WANT MORE INFORMATION?
Contact me

Vaido Mikheim
Project Manager
vaido@sciencepark.ee